



GeoNorth Introduction



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*Value through
integration and innovation*

GeoNorth, a wholly owned subsidiary of the Alaska Native Corporation, Tatitlek, is a full-service Information Technology solutions provider specializing in GIS (Geographic Information Systems), Database Management, Web Design and Development, and Mobile, and other web-based applications. As a custom solutions provider, GeoNorth has successfully assisted hundreds of clients throughout the United States and abroad with a countless number of custom application development projects, web-based applications, enterprise GIS implementations, website designs, business assessments, strategic plans, and integration solutions. GeoNorth has been providing extensive, core IT business solutions for our clients for over 17 years now. Our client base consists of all levels of government (Federal, State, and Local), utilities, oil and gas companies, natural resources companies, and Native and private organizations.

GeoNorth invites you to explore our culture, our approach to client satisfaction, and our IT solutions by browsing through this library of services. And please feel free to contact us for a brief discussion and free consultation.

What Differentiates GeoNorth?

Trusted Relationships

This is what our very existence is based on. GeoNorth performs at the highest of standards, and we hold ourselves accountable to these standards. And we value the relationships we have built with our clients as the top priority.

Successful Solutions

Broad, all-encompassing solutions do not apply to all of our clients. GeoNorth implements based solely on what you, our client, is telling us what you want.

Team Development

No company consists of one person. GeoNorth is armed with a dynamic team culture based on interaction, communication, and mutual respect. With this team environment comes not only the best solutions for our clients, but also an ability to adapt to changing client needs, evolving technologies, and fluid market conditions.

Depth of Expertise

Our knowledge base is vast, and our team environment encourages the sharing of that knowledge. That allows our clients to take full advantage of the most valuable resource we could provide to them; our people.

Proven, Consistent Methodologies

Our approach to project development and management is a well-regulated, well-defined process. An Industry-Best Practice. We deliver to our clients consistent, proven, yet customized results...on time, and on budget.

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Our Philosophy

GeoNorth is dedicated to helping our clients be more efficient and effective through the pragmatic, strategic, and innovative use of Web-Based, GIS, Database, and Mobile application technologies. Our pursuit of this mission is guided by the following principles:

- Strategic applications of information technology can make virtually any organization more efficient and effective
- Solution Providers don't simply provide software; they provide solutions to real problems
- Technology changes rapidly, so Solutions Providers need to embrace innovation and build solutions that are flexible
- Long-term relationships are more rewarding than short-term relationships
- Trust and credibility are the basis for effective and lasting professional relationships
- Using the right tool for the job matters
- Lofty goals are best achieved through incremental victories
- Our solutions are only successful if they are used and maintained

Keys to Success

GeoNorth views the keys to success as being:

Employees

Our staff is the primary key to our success. GeoNorth strives to maintain an employee-friendly company and to provide competitive benefits, which are critical factors in attracting the best people

Client Satisfaction

GeoNorth satisfies each and every client through exceptional service and deliverables, continued support, competitive pricing, and effective communication.

Management

GeoNorth has successfully balanced the delicate and proper mix of skills necessary to give the company vision, technical capability, financial strength, experienced project management, and marketing expertise. GeoNorth has effectively managed substantial growth while maintaining a rather 'flat' organizational structure.

Strategic Alliances

The competitive nature of the Information Technology consulting market demands that companies form effective partnerships with other firms to offer the best possible solutions to their clients at the best possible prices. GeoNorth both understands and utilizes this theory.

Why GeoNorth?

GeoNorth does not aim to merely 'sell', but rather to unearth ways to help your business prosper. We believe that if our quality is in place, and our targeted customer satisfaction levels are exceptional, all else will follow. Therefore, GeoNorth strives instead to build long-term, mutually beneficial relationships with our clients. How do we do this? We listen to you, and we perform based only on what you've told us. A long lost art we pride ourselves on doing very well.